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 20 on Behalf of All Other Aggrieved Employees, and on Behalf of the General Public

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UNITED STATES DISTRICT COURT
 SOUTHERN DISTRICT OF CALIFORNIA

29 JOSUE SOTO, Individually, On Behalf of All) **Case No. 08-CV-0033 L (AJB)**
 30 Others Similarly Situated, and on Behalf of the)
 31 General Public,) **CLASS ACTION**
 32)
 33 Plaintiff,) **MEMORANDUM OF POINTS AND**
 34) **AUTHORITIES IN SUPPORT OF**
 35) **MOTION TO DISMISS COUNTERCLAIM**
 36) **AS TO JOSUE SOTO AND THIRD PARTY**
 37) **COMPLAINT AS TO SAYBE'S LLC**
 38) **PURSUANT TO FED. R. CIV. P. 12(b)(6)**
 39)
 40 DIAKON LOGISTICS (DELAWARE), INC., a)
 41 foreign corp.; and DOES 1 through 50,)
 42 inclusive,)
 43) Date: April 7, 2008
 44) Time: 10:30 a.m.
 45) Judge: Hon. M. James Lorenz
 46) Dpt: 14
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PRELIMINARY STATEMENT

2 Plaintiff JOSUE SOTO (“SOTO”) brought this action against his alleged employer to
3 remedy a misclassification of his employment status and recoup wages, unreimbursed business
4 expenses and penalties. Rather than address the issue at hand – misclassification – Defendant
5 DIAKON LOGISTICS (DELAWARE), INC. (“Defendant”) is attempting, through a tortured
6 interpretation of a general indemnification agreement, to scare SOTO into dropping his claim. The
7 indemnification clause relied upon by Defendant was drafted to cover third party claims rather than
8 employment-related claims by SOTO against his alleged employer. Defendant’s attempted
9 interpretation of the indemnification clause would have SOTO paying the cost of Defendant’s
10 defense as well as any settlement or judgment even if SOTO is the prevailing party in the present
11 employment action! Such an interpretation defies logic and runs counter to established authority.
12 As such, Defendant’s counter-claim and Third-Party Complaint cannot, as a matter of law, result in
13 a verdict in Defendant’s favor.

BACKGROUND FACTS

15 As alleged specifically in Plaintiff SOTO'S complaint [exhibit "A" to **Doc. No. 1**] filed
16 December 5, 2007 in San Diego Superior Court, SOTO was a driver of a delivery truck for
17 Defendant. Defendant holds itself out as a national leader in the home delivery industry.¹
18 Defendant contracts with large retailers, including furniture and home appliance stores, to provide
19 trucks and drivers to complete the retailers' home deliveries.²

20 On or about May 4, 2005, SOTO was hired as a delivery driver for Defendant.³ He signed
21 a Service Agreement in which he was labeled an independent contractor of Defendant.⁴ He
22 renewed his Service Agreements in November 2005 (exhibit “A” [Doc. No. 10] to Defendant’s
23 third party complaint [Doc No. 9] and again in November 2006 (exhibit “B” [Doc. No. 10-2] under

¹ Plaintiff's Answer and Counterclaim, [Doc. No. 3], ¶18.

2 Id., ¶19.

3 Id. ¶ 9.

⁴ Exhibit A to Doc. No. 3.

1 the name of Saybe's LLC. SOTO is the sole member of Saybe's LLC.⁵ Despite the categorization
 2 of the SOTO under the Service Agreements as an independent contractor, SOTO was under
 3 constant and complete control by Defendant in all aspects of his delivery duties. For example, he
 4 was not allowed to make personal deliveries or deliveries for other companies,⁶ all delivery
 5 schedules were arranged by Defendant,⁷ and all work duties were controlled by Defendant.⁸ In
 6 short, SOTO was a misclassified employee rather than an independent contractor.

7 Throughout the course of his employment, SOTO was paid rates that fell below the State's
 8 minimum wage rules.⁹ SOTO was not provided with proper meal breaks.¹⁰ SOTO was not
 9 provided with state mandated rest periods.¹¹ Further, Defendant failed to reimburse SOTO for
 10 business expenses, including deposits for use of the delivery trucks, fuel and maintenance for the
 11 trucks, cell-phone charges, the cost of insurance, and damages to Defendant's trucks and its
 12 client's merchandise.¹²

13 PROCEDURAL HISTORY

14 On December 5, 2007, SOTO filed a complaint against Defendant in Superior Court on
 15 behalf of himself and all of Defendant's delivery drivers between December 5, 2003 and the
 16 present, alleging misclassification of employment status and wrongful denial of minimum wages,
 17 meal breaks, rest periods and expense reimbursements. SOTO also sued under the California
 18 Labor Code Private Attorney General Act of 2004 for civil penalties.

19 On January 4, 2008, Defendant removed Plaintiff's case to Federal Court and thereafter
 20 filed an answer and counterclaim against SOTO [Document 3]. Defendant's counterclaim contains
 21 a single cause of action for indemnity. On January 28, 2008, Defendant filed a third party
 22 complaint against SOTO'S LLC, SAYBE'S LLC [Documents 9 – 10-2] containing an identical

23 ⁵ Doc. No. 9, page 2 lines 10-11.

24 ⁶ Complaint, ¶20.

25 ⁷ Id., ¶20.

26 ⁸ Id., ¶25.

27 ⁹ Id., ¶¶37-39.

¹⁰ Id., ¶¶40-43.

¹¹ Id., ¶¶44-46.

¹² Id., ¶¶47-50.

1 single cause of action for indemnity. On February 1, 2008 the parties stipulated and the Court
 2 granted their joint motion to have SOTO and SAYBE'S LLC'S responsive pleadings filed
 3 simultaneously within 20 days of service of the third-party complaint [**Doc No. 15**]. Plaintiff
 4 JOSUE SOTO and Third-Party Defendant SAYBE'S LLC (collectively hereafter referred to as
 5 "SOTO") now move the Court for an order dismissing both the counterclaim and the Third-Party
 6 Complaint on the grounds that Defendant has failed to state a cause of action upon which relief can
 7 be granted.

8 **ARGUMENT**

9 **1. LEGAL STANDARD FOR MOTION TO DISMISS FOR FAILURE TO STATE A**
 10 **CLAIM**

11 Federal Rule of Civil Procedure 12(b)(6) authorizes a motion to dismiss as a test of the
 12 sufficiency of the complaint. *Navarro v. Block*, 250 F.3d 729, 732 (9th Cir. 2001). Dismissal of a
 13 claim or complaint under this Rule should be granted where "it appears beyond doubt that the
 14 [complainant] can prove no set of facts in support of his claim which would entitle him to relief."
 15 *Conley v. Gibson*, 335 U.S. 41, 45-46 (1957). Rule 12(b)(6) "authorizes a court to dismiss a claim
 16 on the basis of a dispositive issue of law." *Robertson v. Dean Witter Reynolds, Inc.*, 749 F.2d 530,
 17 534 (9th Cir. 1984).

18
 19 **2. DEFENDANT/COUNTER-CLAIMANT FAILS TO STATE A CAUSE OF ACTION**
 20 **FOR INDMENITY UPON WHICH RELIEF CAN BE GRANTED**

21 Defendant's counter-claim and Third-Party Complaint each contain a single cause of action
 22 entitled "INEMNITY." The claim for indemnity is based solely on the Service Agreements which
 23 contain the following identical provision:¹³

24
 25 ¹³ The entirety of the indemnification agreement is included herein for a full understanding of the
 26 intent of the parties. Although not cited in full in the counterclaim, the agreements were included
 27 as an Exhibit "A" to **Doc. No. 3** and Exhibits "A" [**Doc. No. 10**] and "B" [**Doc. No. 10-2**] to **Doc.**
No. 9.

SECTION 6. INDEMNIFICATION. Without limiting any other rights that the Company may have hereunder or under applicable law, the Contractor agrees to indemnify the Company harmless from any and all claims, losses, liabilities, costs and expenses of any kind whatsoever, including, without limitation, attorneys' fees (all of the foregoing being collectively referred to as "Indemnified Amounts") incurred by or asserted against the Company and arising out of, or resulting from, in whole or in part, the Contractor's performance including, without limitation, Indemnified Amounts arising out of, or resulting from, in whole or in part, the Contractor's performance of the services arising out of or relating to this Agreement, including, without limitation, Indemnified Amounts arising out of, or resulting from (i) injury or death to persons, including, without limitation, third parties, employees of the Contractor or persons driving, riding in, operating, repairing, maintaining, loading or unloading the Contractor's vehicles, equipment or other property, (ii) damage to the property of any person or legal entity, including, without limitation, loss or damage to items intended for transport which are in the Contractor's possession or under his dominion and control, and (iii) violation of any law, ordinance or regulation of any Federal, state or local governmental authority by the Contractor or its employees, subcontractors or agents. The Contractor shall pay to the Company, on demand, any and all amounts necessary to indemnify the Company from and against all such Indemnified Amounts incurred by or asserted against the Company, and the Company shall have the right to set-off any such Indemnified Amounts against any amounts owed by the Company to the contractor under this Agreement.

17 Section 6 cited above discusses three scenarios wherein indemnification might arise, and all
18 three contemplate a situation where the Company (Defendant) is sued by a third party for an act or
19 conduct of the Contractor (SOTO). Section 6 does not, however, discuss the allocation of
20 attorneys' fees in a situation where the indemnitor (SOTO) brings an action against the indemnitee
21 (Defendant) for the conduct of Defendant. Nor does Defendant cite to or allege any other
22 agreement or provision of the Service Agreement that would provide indemnification rights
23 specific to a shifting of attorneys' fees in an indemnitor vs. indemnitee lawsuit. Nevertheless,
24 Defendant would like this Court to apply greater meaning to the language of the Service
25 Agreement than that which was written so that it might include indemnification of the indemnitee
26 in situations where they are sued for statutory, regulatory and common law employment rights by

1 the indemnitor. SOTO disputes that this was the intent of the contracting parties at the time the
 2 Service Agreement was entered into.

3 Contract interpretation is a question of law. *Badie v. Bank of America*, 67 Cal.App.4th 779,
 4 798 (1998). It is well accepted that the goal of contract interpretation is to give effect to the
 5 parties' mutual intent. Cal. Civ. Code § 1636; *Bank of the West v. Superior Court*, 2 Cal. 4th 1254,
 6 1264 (1992). "It is the outward expression of the agreement, rather than a party's unexpressed
 7 intention, which the court will enforce." *Winet v. Price*, 4 Cal.App.4th 1159, 1166 (1992). The
 8 Court must therefore ascertain the intent of the parties by considering the contract as a whole,
 9 keeping in mind the rule "however broad may be terms of a contract, it extends only to those things
 10 concerning which it appears that the parties intended to contract." *Badie v. Bank of America*, 67
 11 Cal.App.4th at 800. Additionally, the Court is guided by the principle that contract interpretation
 12 must make the agreement "definite, reasonable, and capable of being carried into effect" while
 13 "avoiding an interpretation that would make it harsh, unjust or inequitable." *Id.*

14 Here, Defendant's purported interpretation of the indemnification agreement extends well
 15 beyond that which was intended and what was, in fact, written. There is no discussion of
 16 indemnification for situations where the indemnitee sues the indemnitor for damages arising from
 17 the conduct of the indemnitor. On the contrary, each enumerated example: injury or death
 18 (example "i"), damage to property (example "ii"), and violation of law (example "iii")
 19 contemplates a third-party suing Defendant for the acts of SOTO. It does not contemplate the
 20 situation of SOTO suing Defendant for employment rights under California law.

21 The listing of the three specific instances where indemnification would apply gives
 22 meaning to the initial general language of "all claims, losses, liabilities, costs and expenses of any
 23 kind." The maxim *ejusdem generis* used for legislative interpretation is applicable in this instance.
 24 As explained by the California Supreme Court in *People v. Giordano*, 42 Cal.4th 644 (2007),
 25 "ejusdem generis applies whether specific words follow general words in a statute or vice versa. In
 26 either event, the general term or category is restricted to those things that are similar to those
 27 which are enumerated specifically. Although the phrase 'including, but no limited to' is a phrase

1 of enlargement, the use of this phrase does not conclusively demonstrate that the [drafter] intended
 2 a category to be without limits.” *Id.* at 660 [emphasis added]; *See also, Circuit City Stores, Inc. v.*
 3 *Saint Clair Adams*, 532 U.S. 105, 114-115 (2001) [“Under this rule of construction the residual
 4 clause should be read to give effect to the terms ‘seamen’ and ‘railroad employees,’ and should
 5 itself be controlled and defined by reference to the enumerated categories of workers which are
 6 recited just before it.”].

7 Defendant’s tortured interpretation of the indemnity agreement also runs counter to the
 8 “American Rule” of attorneys’ fees where a party prevailing in a lawsuit is not entitled to recover
 9 fees from the loser. *Alyeska Pipeline Service Co. v. Wilderness Society* 421 U.S. 240, 247 (1975)
 10 [Superseded by statute on other grounds as stated in *Perez v. Rodriguez* Bou 575 F.2d 21, 24 (1st
 11 Cir. 1978) – In the Civil Rights Attorney’s Fees Award Act of 1976 Congress established an
 12 exception to the “American Rule” for private actions brought under 42 U.S.C. § 1983 and other
 13 specified measures designed to secure civil rights.]

14 In fact, if the indemnity clause is interpreted as Defendant’s propose, SOTO would be
 15 required to pay Defendant’s judgment and attorney’s fees even if SOTO prevails in establishing
 16 that Defendant violated California’s labor laws! Such an interpretation would be “harsh, unjust
 17 and inequitable,” not to mention absurd. *Winet v. Price*, 4 Cal.App.4th 1159, 1166 (1992).

18 Defendant’s attempt to apply on overbroad reading of an indemnification agreement is not
 19 unique. A similar attempt to expand an indemnity agreement to cover attorneys’ fees and costs in a
 20 suit by an indemnitee against an indemnitor occurred in *Layman v. Brownell Combs, II* 994 F.2d
 21 1344 (9th Cir. 1992). There, the Court found that the identical purported interpretation created an
 22 “absurdity” that “undermines the reasonableness of the defendants’ interpretation of the
 23 indemnification.” *Id.* at 1352. If the parties intend to deviate from the American rule on the
 24 payment of attorneys’ fees, “[i]t is not too much to ask that a clause effectuating such a deviation
 25 from the norm be explicit. *Id.*

26 The California Supreme Court has similarly dismissed the notion that a general
 27 indemnification agreement extends to lawsuits by the indemnitor against the indemnitee arising out
 28

1 of the conduct of the indemnitee. For example, in *Price v. Shell Oil Co.*, 2 Cal. 3d 245 (1970), the
 2 Court was faced with a situation where a lessee of a tank truck sued the manufacturer of the truck
 3 for injuries and the manufacturer countersued for indemnification under the agreement contained in
 4 the lease. The indemnification agreement, like the one presented in the present case, sought
 5 indemnity “against any and all claims and liability for injury or death of persons or damage to
 6 property caused by or happening in connection with the equipment...” *Id.* at 256 [emphasis
 7 added]. In refusing to construe the indemnity agreement as Defendant proposed, the Court
 8 summarized the rules governing express contracts for indemnity as follows:

9 An indemnity clause phrased in general terms will not be interpreted,
 10 however, to provide indemnity for consequences resulting from the
 11 indemnitee’s own actively negligent acts...Although the cases have
 12 held that one may provide by agreement for indemnification against
 13 his own negligence, the agreement for indemnification must be clear
 14 and explicit; the agreement must be strictly construed against the
 15 indemnitee.” *Id.* at 257.

16 The Court in *Price v. Shell* recognized that that the indemnity clause at issue contained no
 17 language that “expressly and unequivocally” required the lessee to indemnify the manufacturer for
 18 liability caused by the manufacturer’s own acts. *Id.* at 258. The identical situation exists in the
 19 present case. The indemnification agreement between SOTO and Defendant is general in nature,
 20 pertains by direct reference to claims from third parties, and fails to contain any language
 21 addressing the situation where SOTO makes employment law claims against Defendant for
 22 Defendant’s illegal conduct.

23 Other federal courts have applied the same logic in denying the expansion of
 24 indemnification clauses, holding that there is no right to indemnification of claims between an
 25 indemnitor and indemnitee unless the contract expressly contemplates such an entitlement. *See,*
 26 *Petit v. BASF Corp.*, 2001 Mass. Super. LEXIS 124 (2001); *Astrolabe Inc., v. Esoteric*
 27 *Technologies Pty, Ltd.*, 2002 U.S. Dist. LEXIS 5764 (D. Mass. 2002); *Longport Ocean Plaza*
 28 *Condominium, Inc. v. Robert Cato & Assocs.*, 137 Fed. Appx. 464 (3rd Cir. 2005).

1 Even accepting as true all of Defendant's allegations contained in their counterclaim and
 2 Third-Party Complaint for the limited purpose of this motion to dismiss, Defendant has failed to
 3 state a claim upon which relief can be granted. As a matter of law, the indemnification agreement
 4 at issue cannot be read to cover or include indemnification of Defendant by SOTO for fees and
 5 costs incurred in defending SOTO'S employment law claims that Defendant's own conduct,
 6 whether negligent or intentional, resulted in injury to SOTO and the class of misclassified
 7 employees he seeks to represent.

8 **CONCLUSION**

9 Based upon the foregoing argument and citation to authority, Plaintiff/Cross-
 10 Defendant/Third-Party Defendant SOTO submits that Defendant's claims for indemnity must fail
 11 as a matter of law and therefore respectfully requests that this Court grant this Motion to Dismiss
 12 the Counterclaim as to Plaintiff Josue Soto and Third-Party Complaint as to Third-Party Defendant
 13 Saybe's LLC.

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